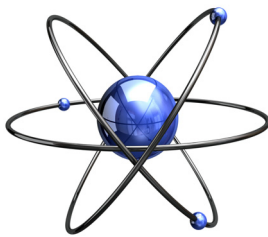


# BOSTON STRATEGIES INTERNATIONAL

Dear Camila,

BSI's 2010 Oil and Gas Supply Chain Excellence Awards are open for entries. The award, which was won by Bharat Petroleum in 2009 and Qatar Fuel in 2008, evaluates each entrant's Supply Chain Strategy, Supply Chain Organization, Demand and Capacity Planning, Procurement, Production, Maintenance and similar functions.



**June 2010  
Newsletter**

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No confidential data is required! The award ceremony will take place on November 8th in Dubai at BSI's Oil and Gas Supply Chain Management workshop.

To complete the five-minute entry form, click [here](#).

## Oil & Gas Supply Chain Workshop

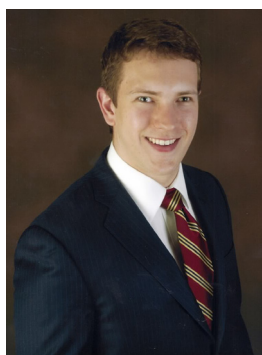
The challenges in supply chain management have never been so urgent...

Poor supply chain management erodes profitability, delays projects, and limits production. Some of the costs recently experienced by major oil companies have included:

- Supplier price increases above and beyond cost inflation
- Years in queue before complex equipment enters production
- Wide disparities in lead time and prices between major buyers
- Lower production rates from older technologies
- Shorter equipment life due to unreliable component outsourcing

Click [here](#) for more information and [here](#) to register for the Oil and Gas Supply Chain Workshop on July 27th-28th in Dubai.

## Meet Nicholas Johnson



Nicholas Johnson, an Associate with BSI, leverages his international background in financial management to help BSI's clients reduce cost. He holds a Bachelors of Science in Business Administration degree from Babson College, and speaks conversational Mandarin, which he learned while living in China during his childhood. While at college he worked at Morgan Stanley Smith Barney and earned his certification in financial analysis. If you want to speak with Nicholas, please feel free to email him at [njohnson@bostonstrategies.com](mailto:njohnson@bostonstrategies.com) or call him at (1) (781) 283-5789.

## Research & Analysis

- [Supply Chain Perspective on the Deepwater Horizon Blow-Out](#)
- [New, Post-Recession Supply Chain Management Techniques](#)
- [Public Private Partnerships: Text from David Jacoby's Speech to the Salón Internacional de la Logística y de la Manutención \(SIL\) in Barcelona, Spain](#)
- [Planning for the Long Haul](#)
- [Too Small to Fail: A New Model for Regulatory Oversight](#)

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