



CONSULTING: STRATEGY AND CAPITAL INVESTMENT ANALYSIS

Rapid growth cannot always be achieved through organic growth. Decision-makers sometimes need the best analytical and quantitative talent available to assess strategic and long-term opportunities, as well as the consequences of large capital investments, acquisitions, and divestitures. For answers they trust, they turn to Boston Strategies International.

Sample Projects

- For a private equity firm buying a manufacturer of specialized components for heavy truck and agricultural equipment, Boston Strategies International analyzed the competitive forces influencing the industry, assessed the strengths weaknesses threats and opportunities facing the acquisition target and the strategic options for the buyer, and developed exit strategies and valuations under various scenarios.
- For a US Class I railroad, Boston Strategies International conducted a comprehensive review of a key competitor's intermodal infrastructure, and developed financial and logistical models of intermodal operations, including due diligence for its acquisition of a container shipping line.
- For an investment bank handling the privatization of an Asian railway, we assessed the railroad's Business Plan and helped determine its valuation. We analyzed internal and external budgets and forecasts, interviewed senior executives, and assessed the accuracy of management's and the bank's projections. The valuation was developed through multiple scenarios that included selling, "running down," and breaking up the railway.

